

# M O S T W A MITTER OF THE PROPERTY OF THE PROP

+61 (08) 6111 5722 www.mostwa.com.au advertising@mostwa.com 1/16 Moreau Mews, Applecross WA 6153 20 24



# MOSTWA MONTHLY MAGAZINE

#### **MAGAZINES**

































150,000+

Coverpage Exposure



25,000+

Standard Page Exposure



**15,000** 

Circulation



200+

Distribution points

# **Magazine Distribution Map**

#### **CBD**

People Inn Dumping house 人民公社校子馆 Tea Woks 茶与锅 Hair Collection Tokyb Hiffumiya Udon House 一二三屋 Mr. Bun 像 Mine Hair Salon Eat lun Cake 车轮饼 Presottea 鲜来道 CBD Hokkaido Baked Cheese Tart Honey Creme 甜品餐馆 中国签证中心 Yugo (The Boulevard) 学生公寓 Pearl On The Point 8筋識州酒家 中国驻珀斯总领事馆办事大厅 Song Studio Presottea 鲜茶道 Mt Lawley Yes Lemond 手打柠檬

#### Northbridge

新新鮮肉店

姚阿貝 Hong Butchers 永 東肉店

Feamorrow Northbridge
Feamorrow Northbridge
Feamorrow Northbridge
Feathfulfe 漫品を
Manpo Tea Shop 万 波奶茶

Mrs M BBQ 钱百万

KKY Hot Pote 基礎
Sakura Beauty Shop
Coco Fresh Tea & Juice
Beauty Palace Hair
Design 業 北桥店
WA Orchard Veg and Fruit
龙族鬼麻 大遊路 地方 Was Baba
Prostota 對茶道
Porthoridge
Let's hair 最高 黃院
WHO PECK CRISPY
CHICKEN 派克姆

WHYU美代

WO PECK CRISPY
CHICKEN 派克姆

WHYU美代

Beat Bab
Dessert Garden 芋圆

SUP SO GOOD

Sacechuan Hotseat川 味

Gong Cha 贡茶

基本 Authentic Bites Dumpling
House 真 只然

House 真 只然

Formosa Café

Moon Flower Modern

Chinese 龍門北桥店

「順德原龍海鲜酒家

Busy Bee Discount

Pharmacy & Wholefoods

Market

Presotea 對茶道

James

Street

Fortune Five Chinese

Restaurant 代福海鲜酒家

Northbridge Chinese

Restaurant Ralicious

Restaurant Ralicious

Restaurant Ralicious

Restaurant Ralicious

Restaurant

Restaurant Ralicious

Restaurant

Restaurant Halicious

Restaurant

Restaurant Halicious

Restaurant

Restaurant Chinese

Restaurant

#### South

Restaurant
Kitchen Inn Express
Eureka Chinese Restaurant
嘉华烧脂
Rossmoyne Chinese
Restaurant 客人来
Chan Bros Companies 陈
氏兄弟公司
Mom Dumpling House 真
东北饮子馆
Joy's Garden Cafe 喜乐园
Taurus Hawker Foods
Southlands Boulevarde
Hometown Kitchen 马来西
亚家香小园
Market City Yuan Chang
Fruit & Veg Market 源昌
華泉患市
Oriental Cash & Carry 江氏
商行东方泉坟超市
Awesome Export
Warehouse, according Vale
14 奶茶 Canning Vale
東北京 Canning

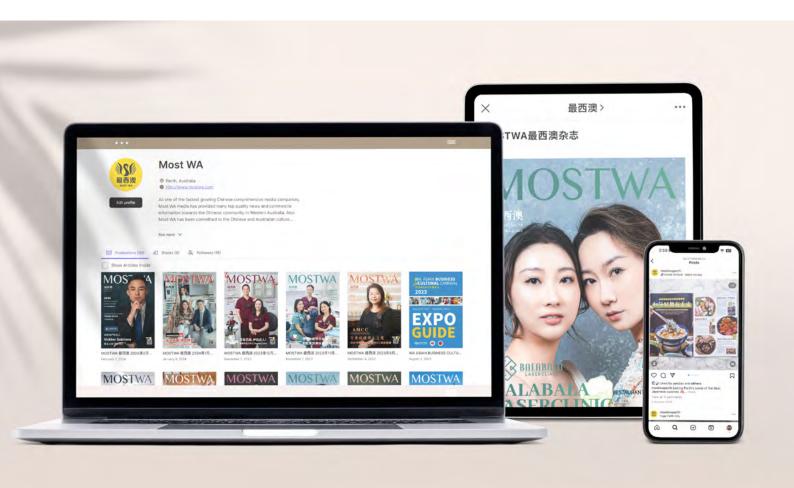
#### East

Healthlife Warehouse
Wu Ming Hot Pot 吴铭火锅
Emperor's Kitchen 天房一号
Presotea 鲜茶道Cannington
Cosme Hut Carousel 康美集
Chatime日出茶太
Gongcha 贡茶
Gongcha 贡茶
Kitchen
Cannington 以方心房
Chilli Town 家湘味道
King's Hot Pot
Good Future Roast Duck
Qin's Lanzhou Beef Noodle
857 Dumplings Plus
Presotea Victoria Park
Hakata Gensuke 博多元助
Chaffic Victoria Park
Emma's Seafood and Dim
Sum Restaurant
Good One BBQ Chinese
Restaurant 新华烧醋饭店馆
Kong's trading 江氏麻一揀
Vicpark Shopping centre
Teamorrow
Ezpte 易学
OSAKA Sushi 日料饭店
Pepper Lunch
Torochi多乐液溢
Kai Supermarket
Water Margin Restaurant
Maka 2 Cafe
Brown Spoon Café
Canton Lane Chinese
Restaurant 粵
T4 Belmont
Presotea 對禁道 Vic Park
Mirai Japanese Mart
BOBA BEARM Šc

And more on West & North

Morley Yokine Innaloo Bedford Inglewood Maylands Airport Mt Lawlwv **Northbridge** Redcliffe Wemblev East Perth **West Perth** Subiaco **Bel**mont Crawley Victoria Park South Perth **East Victoria Park** Claremont W<mark>elsh</mark>pool **Nedlands** St James Cannington Wilson Como **Mount Pleasant** Myaree Ferndale **Thornlie Bull Creek** Kardinya Winthrop Willetton Leeming **Canning Vale** Bibra Lake Harrisdale South Lake Success

## **Multi-channel Exposure**







Facebook & Instagram Post





**Most WA Website** 

### **Ad Rates**

Position	Full page	1/2 page
Random Page	\$1,000	\$650
Page 2	\$1,800	N/A
Page 3,5, 34, 35, 67	\$1,500	N/A
Page 4,7 and 66	\$1,200	N/A
Back Cover	\$2,000	N/A
Cover page	\$6,000 (Professional Photo Shoot +	- 4 Pages Story Writer)
Graphic design	\$250	\$180

<sup>\*</sup>The price does not include GST

# WECHAT SUBSCRIPTION ACCOUNTS

#### **MostWA**

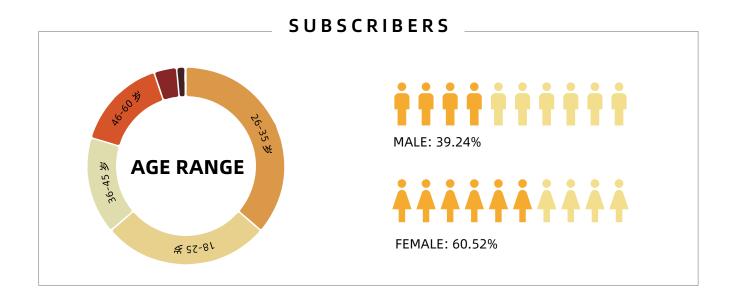
#### **WeChat Subscription Account**



VIEWS OF MAJOR POST 5,000+

**VIEWS OF 2nd-8th POST** 1,200+

**SUBSCRIBERS 80,000+** 



#### **AUAMAZING**

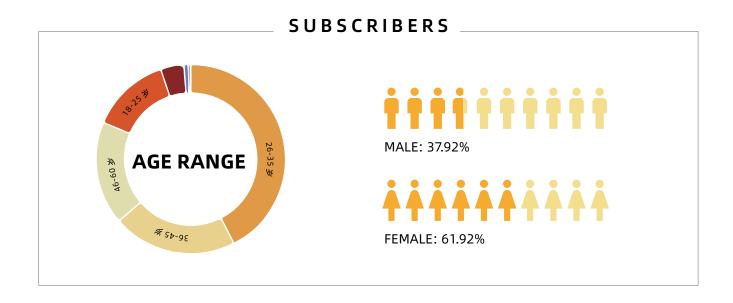
#### **WeChat Subscription Account**



**VIEWS OF MAJOR POST** 3,000+

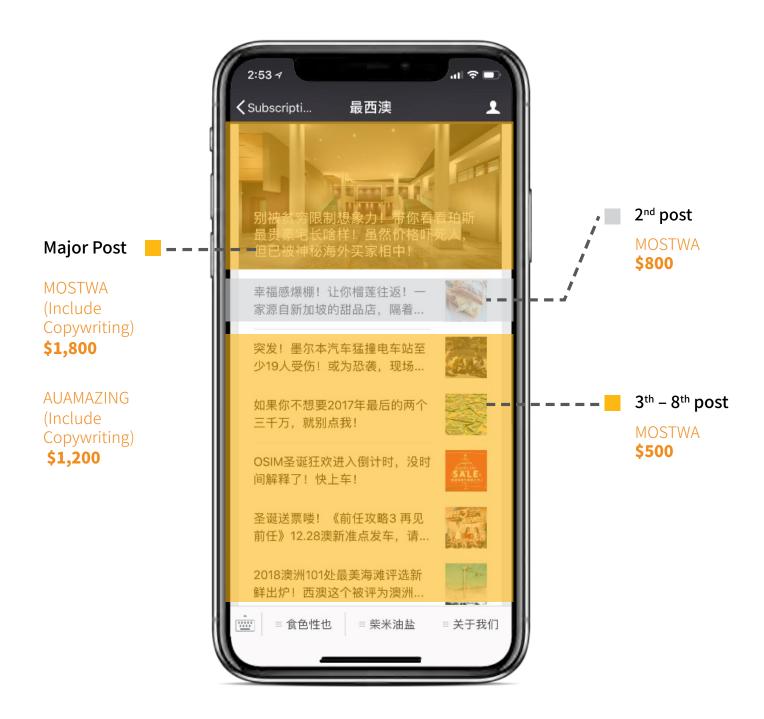
**VIEWS OF 2nd-8th POST** 500+

SUBSCRIBERS 30,000+



#### **WeChat Post**

#### **Ad Rates**



# **WeChat Subscription Account Banner**







**Top Banner** 

Middle Banner

**Bottom Banner** 

Single Placement	MOSTWA		AUAMAZING	
	Top/Mid Banners	Bottom banners	Top/Mid Banners	Bottom banners
Major Post	\$150	\$80	\$100	\$60
2 <sup>nd</sup> Post	\$80	\$50	\$60	\$40
3 <sup>rd</sup> -8 <sup>th</sup> Post	\$50	\$35	\$40	\$30

Graphic design \$100, GIF banner design \$150

\*The price does not include GST

# WECHAT USER ACCOUNTS

# WeChat Moment Marketing

#### **Ad Formats and Price**







**Text Content + Link** 

**Text Content + Images** 

**Text Content + Video** 

#### **Price**

\$100/post (8 Accounts, 1 Post/Account)

\*GST not included

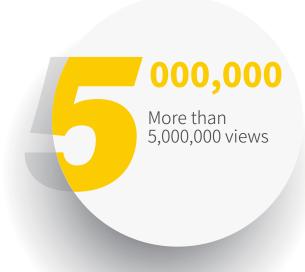
# VIDEO MARKETING

# Why Choose Us?

#### **Professional Team**









### **Video Marketing**





**Marketing Channels** 

**HD Version** 

**Editing** 

Film Script

Video Length-120 Secs

\$1,700

\$500 WeChat Moment 8 Accounts 5 Times each account

\$500 WeChat Official Accounts bottom baner 10 times

\$200 WeChat Official Accounts

\$200 WeChat Video Channel

\$200 Facebook

\$100 RED

\$100 Tik Tok

\$100 Instagram





Client has the right to use the video for commercial use

### **Video Marketing**





Marketing Channels \$2,700

**Professional Team** 

Film Editing

Custom-made Script

Full Marketing Reprt

Client has the right to use the video for commercial use

\$1,000 WeChat Moment 8 Accounts 10 Times each account

\$1,000 WeChat Offical Account Bottom Banner- 20 times

\$200 WeChat Video Channel

\$200 Facebook

\$100 RED

\$100 Tik Tok

\$100 Instagram

# WECHAT VIDEO CHANNEL

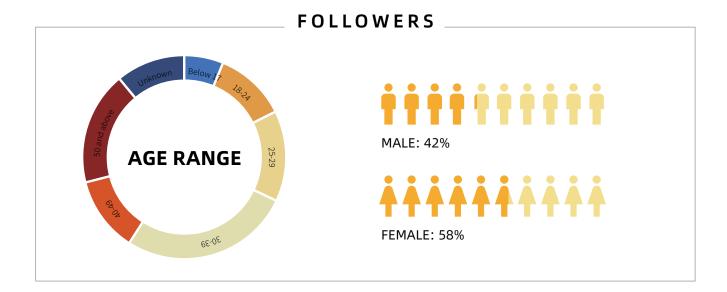
#### **WeChat Video Channel**



This is a new feature within the WeChat ecosystem that allows users, influencers and brands to create and post short-form contents and distribute them through a media feed

**SUBSCRIBERS** 

20,000+



# TIK TOK

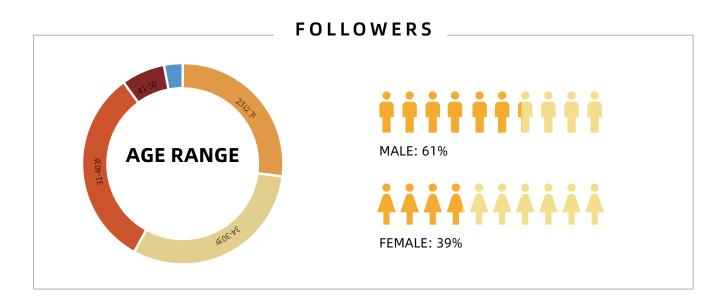
#### **Tik Tok**



The social media platform is used to make a variety of short-form videos, from genres like dance, comedy, and education, that have a duration from 15 seconds to one minute.

**SUBSCRIBERS** 

14,000+



# RED KOL MARKETING

#### What is RED?

RED) is a popular lifestyle sharing platform among Chinese new generation. It is like a mixture of Facebook and Instagram, which allows users to share their stories through text, photos, videos, and also, as an e-commerce platform to sell products.



Do you want to raise brand awareness, generate leads or something else? We help you clarify your goals and messaging.



We find the right influencer, ensuring there's a good fit between your brand and their sphere of influence.



We use a range of marketing metrics to track the success of your campaign.







## Why do you need it?





Image Post Video Post

It is no longer just a social networking platform but also an e-commerce platform. Users can share their shopping tips, product reviews and living styles. It soon became a popular platform that contains different communities sharing their lives or running business. Lots of KOLs are actively sharing their shopping advice and the audience can purchase the product directly within the platform, this creates a trend of RED KOL Marketing

### **RED KOL Marketing**

As a lifestyle platform for young people, Xiaohongshu (RED) boasts a user base exceeding 220 million, with over 87% being female users, who are the primary consumers. More than 70% of its users are born after 1990. Through KOL endorsements, businesses gain trust endorsements and create ripples of traffic, ultimately leading the target audience to their desired destinations.

\$1,450
/3 KOLs

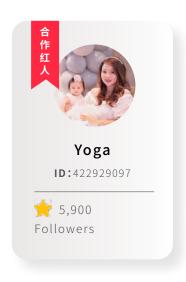


Boost your brand awareness by KOL marketing

KOL (Key Opinion Leaders) is an individual or association who is an expert in a particular field. Their words or comments can usually bring a positive impact on products or services via Chinese social networking site.







To learn more about Western Australia's influencers, please contact us...

#### **Ad Rates**





**ONLINE POST** 

**MAGAZINE EXPOSURE** 

\$1,450

3 Perth KOL Store Explorations
+ RED Post Promotion + Featured in The MOSTWA Magazine

\*GST not included

# **FACEBOOK**

# **Facebook Page**

By using Facebook, Instagram and Weibo, Most WA media will help you launch a successful social media marketing campaign. Using the perfect medium, at the right volume.





#### Hitting Your Targeting Audience

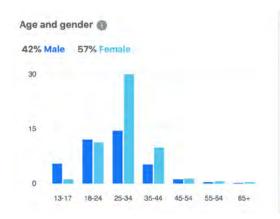




# **Precision Targeting**

Advertisements can be targeted based on hundreds of labels such as location, gender, age, behavioral habits, interests, and hobbies.

#### **Demographics**





**80%** Age 18-40 Female

**67.7%** 

Local Subscriber

### **Facebook promotion**

\*Past Cases



**Image Post** 

PEOPLE REACHED **3,600+**UNBOOST PROMOTION



**Boost Post** 

PEOPLE REACHED 1,000+

Reach more people by boosting your post BOOSTED REACHED **12,000+** 

	Post	Boost
Price	\$100	From \$150

#### \*Past Cases



#### Video Post

PEOPLE REACHED **7,000+**UNBOOST PROMOTION



#### **Boost Post**

PEOPLE REACHED **846+**Reach more people by boosting your post
BOOSTED REACHED **6,200+** 

	Post	Boost Post
Video	\$200	From \$300
Professional Video	From \$500	

\*Price not include GST

# INSTAGRAM

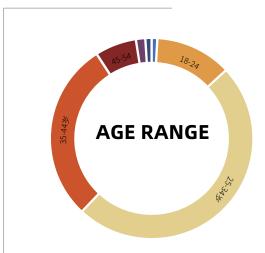
#### Instagram



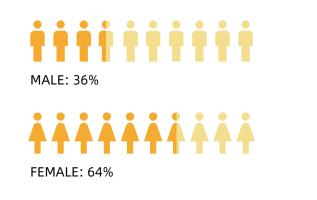
Instagram marketing is simply another strategy used to spread your marketing materials across a given digital channel. What makes Instagram a great platform is that many are finding that they can implement influencer marketing to help them reach a wider audience.

**SUBSCRIBERS** 

2,900+



#### **FOLLOWERS**



# EVENT MANAGEMENT

## **Origin Events**

#### <u>非梵·策划</u> ORIGIN EVENTS

Most WA media has also worked with corporate clients from many sectors around the globe, in providing local knowledge, support and experience for all their conferencing and photography requirements.



If You Are The One Australian specials



WA Asian Business & Cultural Carnival



Miss Australian Chinese Pageant 2023



Chinese-Australian Cultural and Charitable Activities



Study Perth Event



▲ Annual Gala Dinner for Thousand-Person Companies



EAORON Perth Press Conference



Western Australia Police Safety Seminar



Small Business Development Department Seminar

# OUR CLIENTS



























































# OUR TEAM

#### Connect what you want to say with who you want to listen!



#### MOSTWA Media 最西澳文化传媒

(08) 6111 5722 | www.mostwa.com.au 1/16 Moreau Mews, Applecross WA 6153